2019 Exempt Org. Return prepared for:

GATEWAY TO L.A., INC. 5901 W. CENTURY BLVD Suite 100 LOS ANGELES, CA 90045

Richard Moon & Associates Accountancy Corp. 5777 West Century Blvd, Suite 1580 Los Angeles, CA 90045

| 2019 FEDERAL EXEMPT ORGANIZATION TAX SUMMARY | | | | | |
|--|---------------------------------------|---|------------------------------------|--|--|
| GATEWAY TO L.A., INC. | | | | | |
| REVENUE | 2019 | 2018 | DIFF | | |
| PROGRAM SERVICE REVENUE. INVESTMENT INCOME. | 1,055,243 3,394 | 1,043,947 1,475 | 11,296 1,919 | | |
| TOTAL REVENUE | 1,058,637 | 1,045,422 | 13,215 | | |
| EXPENSES SALARIES, OTHER COMPEN., EMP. BENEFITS PROFESSIONAL FUNDRAISING EXPENSESOTHER EXPENSES | 460,814 0 590,598 | 226,629 292,745 551,955 | 234,185 -292,745 38,643 | | |
| TOTAL EXPENSES | 1,051,412 | 1,071,329 | -19,917 | | |
| NET ASSETS OR FUND BALANCES REVENUE LESS EXPENSES. TOTAL ASSETS AT END OF YEAR. TOTAL LIABILITIES AT END OF YEAR. NET ASSETS/FUND BALANCES AT END OF YEAR. | 7,225 143,768 29,163 114,605 | -25,907 130,996 23,614 107,382 | 33,132 12,772 5,549 7,223 | | |

| 2019 CALIFORNIA 199 TAX SUMMARY | | | | | |
|---|---|------------------------------------|--|--|--|
| GATEWAY T | 95-4596980 | | | | |
| REVENUE GROSS RECEIPTS LESS RETURNS/ALLOWANCE | 2019 | 2018 1,475 | DIFF -1,475 | | |
| INTEREST GROSS DUES AND ASSESS. FROM MEMBERS | 3,394 1,055,243 | 1,043,947 | 3,394 11,296 | | |
| TOTAL INCOME | 1,058,637 | 1,045,422 | 13,215 | | |
| EXPENSES AND DISBURSEMENTS COMPENSATION OF OFFICERS, ETC OTHER SALARIES AND WAGES TAXES RENTS OTHER DEDUCTIONS | 158,087 272,778 29,949 66,207 524,391 | 0 0 0 0 0 1,071,439 | 158,087 272,778 29,949 66,207 -547,048 | | |
| TOTAL DEDUCTIONS | 1,051,412 | 1,071,329 | -19,917 | | |
| EXCESS OF RECEIPTS OVER DISBURSEMENTS | 7,225 | -25,907 | 33,132 | | |
| FILING FEE FILING FEE BALANCE DUE | 10 10 | 10 10 | 0 | | |

2019

GENERAL INFORMATION

PAGE 1

GATEWAY TO L.A., INC.

95-4596980

FORMS NEEDED FOR THIS RETURN

FEDERAL: 990, SCH J, SCH O, 8868 CALIFORNIA: 199, 3539, 3586, 8453-EO, E-FILE INSTRUCTIONS

CARRYOVERS TO 2020

NONE

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|--------|---|---|---|
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FEDERAL WORKSHEETS

PAGE 1

GATEWAY TO L.A., INC.

95-4596980

FORM 990, PART IX, LINE 11G OTHER FEES FOR SERVICES

| | | (A) | (B) PROGRAM | (C) MANAGEMENT | (D) FUND- |
|--|----------|--------------------|--------------------|-------------------|--------------|
| | _ | TOTAL | SERVICES | & GENERAL | RAISING |
| ECONOMIC DEVELOPMENT GOVERMENTAL AFFAIRS | | 38,103. 12,280. | 38,103. 12,280. | | |
| | TOTAL \$ | 50,383. | \$ 50,383. | \$ 0. | \$ 0. |

FORM 990, PART IX, LINE 24E OTHER EXPENSES

| | | (A) | (B) PROGRAM | (C) MANAGEMENT | (D) |
|---|----------|------------------|-------------------|-------------------|-------------|
| | | TOTAL | SERVICES | & GENERAL | FUNDRAISING |
| COMMUNITY OUTREACH DUES & SUBSCRIPTIONS | | 7,269. 5,075. | 7,269. | 5,075. | |
| GRAPHIC DESIGN HOSPITALITY | | 2,218. 9,032. | 2,218. | 9,032. | |
| MISC EXPENSES | | 2,745. | 2,745. | • | |
| PAYROLL SERVICES POSTAGE AND SHIPPING | | 3,603. 142. | | 3,603. 142. | |
| PRINTING AND PUBLICATIONS RECYCLING PROGRAM | | 14,745. | 14,745. 2,118. | | |
| WEBSITE MANAGEMENT | | 2,118. 6,720. | 6,720. | | |
| | TOTAL \$ | 53,667. | 35,815. | \$ 17,852. | \$ 0. |

Form **8879-EO**

IRS e-file Signature Authorization for an Exempt Organization

| or calendar year 2019, or fiscal | year beginning | , 2019, and ending |
|----------------------------------|----------------|--------------------|

OMB No. 1545-1878

| | For calendar year 2019, or fiscal year beginning, 2019, and ending | , 20 | |
|---|---|--|--|
| Department of the Treasury Internal Revenue Service | ▶ Do not send to the IRS. Keep for your records. ▶ Go to www.irs.gov/Form8879EO for the latest information | | 2019 |
| Name of exempt organization | | Employer i | dentification number |
| GATEWAY TO L.A., Name and title of officer | INC. | 95-459 | 96980 |
| LAURIE HUGHES | EXECUTIVE DIREC | | |
| | rn and Return Information (Whole Dollars Only) | | |
| check the box on line 1a, 2 leave line 1b, 2b, 3b, 4b, o | rn for which you are using this Form 8879-EO and enter the applicable amo Pa, 3a, 4a, or 5a, below, and the amount on that line for the return being file or 5b, whichever is applicable, blank (do not enter -0-). But, if you entered - Do not complete more than one line in Part I. | d with this form | n was blank, then |
| 1 a Form 990 check here | b Total revenue, if any (Form 990, Part VIII, column (A), line | 12) | 1b 1,058,637. |
| | nere b Total revenue, if any (Form 990-EZ, line 9) | | 2b |
| | sk here b Total tax (Form 1120-POL, line 22) | | 3 b |
| | nere ▶ | | 4 b |
| | re b Balance Due (Form 8868, line 3c) | | 5 b |
| | | | |
| Part II Declaration a | and Signature Authorization of Officer | | |
| electronic return and accomp I further declare that the ai intermediate service provic the IRS (a) an acknowledg refund, and (c) the date of funds withdrawal (direct de organization's federal taxe contact the U.S. Treasury I authorize the financial inst answer inquiries and resol | I declare that I am an officer of the above organization and that I have exact anying schedules and statements and to the best of my knowledge and belief, the mount in Part I above is the amount shown on the copy of the organization der, transmitter, or electronic return originator (ERO) to send the organization ement of receipt or reason for rejection of the transmission, (b) the reason any refund. If applicable, I authorize the U.S. Treasury and its designated lebit) entry to the financial institution account indicated in the tax preparations sowed on this return, and the financial institution to debit the entry to this infinancial Agent at 1-888-353-4537 no later than 2 business days prior to the itutions involved in the processing of the electronic payment of taxes to receive issues related to the payment. I have selected a personal identification return and, if applicable, the organization's consent to electronic funds withd | rey are true, corrise electronic reton's return to the for any delay in Financial Agenth software for paccount. To reve payment (setteive confidential number (PIN) as a corrected as a co | ect, and complete. urn. I consent to allow my the IRS and to receive from a processing the return or to initiate an electronic ayment of the oke a payment, I must element) date. I also al information necessary to |
| Officer's PIN: check one b | · · | _ | |
| X authorize RICHAF | RD MOON & ASSOCIATES ACCOUNTANCY COR to enter my PIN ERO firm name | 7105 Enter five nun do not enter a | ibers, but |
| on the organization's tax a state agency(ies) reg the return's disclosure | year 2019 electronically filed return. If I have indicated within this return that a cupulating charities as part of the IRS Fed/State program, I also authorize the consent screen. | opy of the return aforementioned | is being filed with d ERO to enter my PIN on |
| indicated within this re | nization, I will enter my PIN as my signature on the organization's tax year 2019 turn that a copy of the return is being filed with a state agency(ies) regulating PIN on the return's disclosure consent screen. | electronically file ng charities as | d return. If I have part of the IRS Fed/State |
| Officer's signature | Date ► | | |
| Part III Certification | and Authentication | | |
| ERO's EFIN/PIN. Enter you | ur six-digit electronic filing identification v your five-digit self-selected PIN | | 96170762344 |
| I certify that the above nur above. I confirm that I am su Authorized IRS <i>e-file</i> Provi | meric entry is my PIN, which is my signature on the 2019 electronically filed abmitting this return in accordance with the requirements of Pub. 4163 , Modernized ders for Business Returns. | l return for the d d e-File (MeF) In | Do not enter all zeros organization indicated formation for |
| EDO's signature DTCIII | ADD II MOON CDA | | |

ERO Must Retain This Form — See Instructions
Do Not Submit This Form to the IRS Unless Requested To Do So

BAA For Paperwork Reduction Act Notice, see instructions.

Form **8879-EO** (2019)

Form **8868**

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

► File a separate application for each return. ► Go to www.irs.gov/Form8868 for the latest information. OMB No. 1545-0047

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

| Automat | ic 6-Month Extension of Time. Only sub- | mit origin | al (no copies needed). | | | | |
|--|--|--------------------------------|--|---------|------------------|-----------------|--|
| | tions required to file an income tax return other th | | | s, RE | MICs, and | trusts must | |
| use Form 7 | 7004 to request an extension of time to file income Name of exempt organization or other filer, see instructions. | e lax returns | 5. | Taxpa | yer identificati | on number (TIN) | |
| Type or | | | | | | | |
| print | GATEWAY TO L.A., INC. | | | 95- | 5-4596980 | | |
| File by the | GATEWAY TO L.A., INC. Number, street, and room or suite number. If a P.O. box, see in | nstructions. | | | | | |
| due date for filling your return. See instructions. 5901 W. CENTURY BLVD #100 City, town or post office, state, and ZIP code. For a foreign address, see instructions. LOS ANGELES, CA 90045 Enter the Return Code for the return that this application is for (file a separate application for each return). | | | | | | | |
| | City, town or post office, state, and ZIP code. For a foreign add | dress, see instru | actions. | | | | |
| | LOS ANGELES, CA 90045 | | | | | | |
| Enter the R | Return Code for the return that this application is f | or (file a se | parate application for each return) | | | 01 | |
| Application Is For | 1 | Return Code | Application Is For | | | Return Code | |
| Form 990 c | or Form 990-EZ | 01 | Form 990-T (corporation) | | | 07 | |
| Form 990-E | BL | 02 | Form 1041-A | | | 08 | |
| Form 4720 | (individual) | 03 | Form 4720 (other than individual) | | | 09 | |
| Form 990-F | PF | 04 | Form 5227 | | | 10 | |
| Form 990-T (section 401(a) or 408(a) trust) | | 05 | Form 6069 | | | 11 | |
| Form 990-T | 「(trust other than above) | 06 | Form 8870 | | | 12 | |
| If the orIf this is check to | rganization does not have an office or place of buston a Group Return, enter the organization's four his box ► | isiness in th r digit Group | Exemption Number (GEN) . If | this is | for the wh | nole group, | |
| 1 I required for the last of | | the organiz | ng, 20 | zation | | | |
| | hange in accounting period | tris, crieck i | eason. [] Illilian Telum | T Tell | IIII | | |
| 3a If this nonre | application is for Forms 990-BL, 990-PF, 990-T, offundable credits. See instructions | 4720, or 606 | 59, enter the tentative tax, less any | 3 a | \$ | 0. | |
| b If this tax pa | application is for Forms 990-PF, 990-T, 4720, or ayments made. Include any prior year overpayments | 6069, enter nt allowed a | any refundable credits and estimated as a credit | 3 b | \$ | 0. | |
| c Balan EFTP | nce due. Subtract line 3b from line 3a. Include you S (Electronic Federal Tax Payment System). See | ir payment of instructions | with this form, if required, by using | 3 с | \$ | 0. | |
| Caution: If payment in | you are going to make an electronic funds withdrastructions. | awal (direct | debit) with this Form 8868, see Form 84 | 153-EC | and Form | 1 8879-EO for | |

BAA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form **8868** (Rev. 1-2020)

(Rev. January 2020)

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Open to Public Inspection

OMB No. 1545-0047

Do not enter social security numbers on this form as it may be made public.
 Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury Internal Revenue Service For the 2019 calendar year, or tax year beginning 2019, and ending Check if applicable: D Employer identification number GATEWAY TO L.A., INC. 5901 W. CENTURY BLVD #100 Address change 95-4596980 Telephone number Name change LOS ANGELES, CA 90045 310-216-7328 Initial return Final return/terminated **G** Gross receipts \$ Amended return 1,058,637 F Name and address of principal officer: H(a) Is this a group return for subordinates? Application pending Yes **H(b)** Are all subordinates included? If "No," attach a list. (see instructions) SAME AS C ABOVE Yes No Tax-exempt status: 501(c)(3) 4947(a)(1) or 527 X 501(c) (6 (insert no.) Website: ► **H(c)** Group exemption number ▶ X Corporation L Year of formation: M State of legal domicile: CA Form of organization: Association Other > 2000 Summary Briefly describe the organization's mission or most significant activities: BUSINESS IMPROVEMENT DISTRICT THAT WORKS TO ENHANCE AND IMPROVE THE BUSINESS ENVIRONMENT WITHIN THE LOS ANGELES INTERNATIONAL AIRPORT DESIGNED AREA. Check this box ► if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 3 Number of independent voting members of the governing body (Part VI, line 1b)..... 0 5 0 Total number of volunteers (estimate if necessary)..... 6 0 7a Total unrelated business revenue from Part VIII, column (C), line 12..... b Net unrelated business taxable income from Form 990-T, line 39. 0. **Prior Year Current Year** Contributions and grants (Part VIII, line 1h)..... Program service revenue (Part VIII, line 2g)..... 1,043,947 1,055,243 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)..... 1,475 3,394. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)..... 11 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)..... 045,422. 12 ,058,637 Grants and similar amounts paid (Part IX, column (A), lines 1-3)..... Benefits paid to or for members (Part IX, column (A), line 4)..... 14 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 226,629 460,814 **16a** Professional fundraising fees (Part IX, column (A), line 11e)..... 292,745. b Total fundraising expenses (Part IX, column (D), line 25) ▶ Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)..... 590,598. 551,955. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)..... 071,329. 1,051,412. Revenue less expenses, Subtract line 18 from line 12..... -25,907. 7,225. **Beginning of Current Year End of Year** 20 Total assets (Part X, line 16)..... 143,768. 130,996. 21 23,614. 29,163. Net assets or fund balances. Subtract line 21 from line 20...... 22 107,382. 114,605. Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign Here LAURIE HUGHES EXECUTIVE DIREC Type or print name and title Print/Type preparer's name Preparer's signature RICHARD W. MOON, CPA RICHARD W. MOON, CPA self-employed P00237772 **Paid** Preparer ► RICHARD MOON & ASSOCIATES ACCOUNTANCY CORP

SUITE 1580

May the IRS discuss this return with the preparer shown above? (see instructions)

5777 WEST CENTURY BLVD,

LOS ANGELES, CA 90045

Use Only

Firm's address

310-484-0800

Yes

Nο

Firm's EIN ► 51-0451057

| Pari | | Statement of Program Service Accomplishments Check if Schedule O contains a response or note to any line in this Part III | | | X |
|------|-----------|---|---------------|----------|---------------|
| 1 | | describe the organization's mission: | | | Д |
| • | - | NESS IMPROVEMENT DISTRICT THAT WORKS TO ENHANCE AND IMPROVE THE BUSIN | ESS | | |
| | | RONMENT WITHIN THE LOS ANGELES INTERNATIONAL AIRPORT DESIGNED AREA. | | | |
| | <u> </u> | COMMENT WITHIN THE EOD INCOMES INTERMITIONIE ATTACON DESIGNED MAIN. | | | |
| | | | | | |
| 2 | Did the o | organization undertake any significant program services during the year which were not listed on the prior | _ | | |
| | | 90 or 990-EZ? | Yes | X | No |
| | | describe these new services on Schedule O. | _ | _ | |
| | | organization cease conducting, or make significant changes in how it conducts, any program services? describe these changes on Schedule O. | Yes | X | No |
| 4 | Describe | e the organization's program service accomplishments for each of its three largest program services, as measi | ured by e | xpens | ses. |
| | Section ! | 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the enue, if any, for each program service reported. | e total ex | pens | es, |
| | and reve | ende, il ally, for each program service reported. | | | |
| Дa | (Code: |) (Expenses \$ including grants of \$) (Revenue \$ | | | |
| 7 u | _ | ING CLOSELY WITH THE LOS ANGELES POLICE DEPARTMENT AND LOCAL HOTEL SEC | יייד קווי | , | —′ |
| | | VAY TO L.A. OPERATES A HIGHLY-VISIBLE BICYCLE PATROL IN THE BUSINESS I | | | |
| | | TION TO IMPROVING SECURITY, AMBASSADORS ALSO PLAY A VALUABLE ROLE IN 1 | | | |
| | | TY AND ASSISTING INDIVIDUALS. | . 00110 | <u> </u> | |
| | <u> </u> | IT THE TOUTOTING INDIVIDUALS. | | | |
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| | | | | | |
| 4 b | (Code: |) (Expenses \$ including grants of \$) (Revenue \$ | | |) |
| | GATEW | WAY TO L.A. PROVIDES A SHUTTLE SERVICE TO AND FROM THE CENTURY CORRIDO | OR TO | NEA: | RBY |
| | SHOPP | PING, DINING AND ENTERTAINMENT VENUES, TO ENHANCE THE QUALITY OF THE | EXPERI | ENC | E |
| | FOR V | ISITORS AND OTHERS. | | | |
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| 4 - | (Cada: |) (Funences C including exemple of C) (Pavenue C | | | |
| 4 C | (Code: |) (Expenses \$ including grants of \$) (Revenue \$ | UP DIIC | TNIP |) |
| | | <u>VAY TO L.A. HOSTING SERVERAL COMMUNITY OUTREACH PROGRAMS TO PROMOTE THE</u> HE CITY. | <u>16 605</u> | TNC | <u> </u> |
| | <u> </u> | ic CIII. | | | |
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| | | | | | |
| 4 d | Other pr | rogram services (Describe on Schedule O.) SEE SCHEDULE O | | | |
| | (Expens | | |) | |
| | ` ' | ogram service expenses | | | |

Form 990 (2019) GATEWAY TO L.A., INC. Part IV Checklist of Required Schedules

| | | | Yes | No |
|------|--|------|-----|----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A | 1 | | Х |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | | X |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If 'Yes,' complete Schedule C, Part l</i> | 3 | | Х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II | 4 | | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III | 5 | | Х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If 'Yes,' complete Schedule D, Part II</i> | 7 | | Х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III. | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV. | 9 | | Х |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If 'Yes,' complete Schedule D, Part V.</i> | 10 | | Х |
| 11 | If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VIII, IX, or X as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI | 11 a | | Х |
| b | Did the organization report an amount for investments – other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII. | 11 b | | Х |
| c | Did the organization report an amount for investments – program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII | 11 c | | Х |
| C | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX. | 11 d | | Х |
| e | Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X | 11 e | | X |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If 'Yes,' complete Schedule D, Part X</i> | 11 f | | Х |
| 12 a | Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII | 12a | | Х |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | Х |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E | 13 | | Χ |
| 14 a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | Х |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV. | 14b | | Х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV. | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If 'Yes,' complete Schedule F, Parts III and IV</i> | 16 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions). | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II. | 18 | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III. | 19 | | X |
| 20a | Did the organization operate one or more hospital facilities? <i>If 'Yes,' complete Schedule H.</i> | 20a | | X |
| b | If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II. | 21 | | Х |

Form 990 (2019) GATEWAY TO L.A., INC. Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|----|---|-----|-------|------|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III | 22 | | Х |
| 23 | Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J.</i> | 23 | Х | |
| 24 | a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a | 24a | | Х |
| | b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| | c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | |
| | d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year? | 24d | | |
| 25 | a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I | 25a | | |
| | b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If 'Yes,' complete Schedule L, Part I</i> | 25b | | |
| 26 | former officer, director, trustee, key employee, créator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part II</i> | 26 | | Х |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If 'Yes,' complete Schedule L, Part III. | 27 | | Х |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions): | | | |
| | a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i> 'Yes,' complete Schedule L, Part IV | 28a | | Х |
| | b A family member of any individual described in line 28a? If 'Yes,' complete Schedule L, Part IV | 28b | | X |
| | c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If Yes,' complete Schedule L, Part IV. | 28c | | Х |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i> | 30 | | Х |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II. | 32 | | Х |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I</i> | 33 | | Х |
| 34 | Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1 | 34 | | Х |
| | a Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| | b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If 'Yes,' complete Schedule R, Part V, line 2</i> | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If 'Yes,' complete Schedule R, Part V, line 2</i> | 36 | | |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI | 37 | | Х |
| 38 | Note: All Form 990 filers are required to complete Schedule O. | 38 | Х | |
| Pa | Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | Yes | No |
| 1 | a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | | . 55 | |
| | b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | - | | |
| | c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | 1 c | | |
| BA | | | 990 (| 2019 |
| | | | | |

Form 990 (2019) GATEWAY TO L.A., INC.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| | | | Yes | No |
|------|--|------|-----|----|
| 2 8 | a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a | | | |
| ı | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | | |
| | Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | |
| 3 8 | a Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3 a | | X |
| ı | tf 'Yes,' has it filed a Form 990-T for this year? <i>If 'No' to line 3b, provide an explanation on Schedule 0</i> | 3 b | | |
| 4 8 | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4 a | | Х |
| ı | o If 'Yes,' enter the name of the foreign country▶ | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | 37 |
| | a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5 a | | X |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5 b | | X |
| | c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T? | 5 c | | |
| 6 8 | a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? | 6 a | | Х |
| | o If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? | 6 b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| ä | a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and | | | |
| | services provided to the payor? | 7 a | | |
| | a If 'Yes,' did the organization notify the donor of the value of the goods or services provided? | 7 b | | |
| • | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? | 7 c | | |
| | If 'Yes,' indicate the number of Forms 8282 filed during the year | | | |
| • | e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7 e | | |
| 1 | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7 f | | |
| | g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7 g | | |
| ı | n If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7 h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring | | | |
| | organization have excess business holdings at any time during the year? | 8 | | Х |
| | Sponsoring organizations maintaining donor advised funds. | | | |
| | a Did the sponsoring organization make any taxable distributions under section 4966? | 9 a | | |
| | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9 b | | |
| | Section 501(c)(7) organizations. Enter: | | | |
| | a Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| | Section 501(c)(12) organizations. Enter: | | | |
| | a Gross income from members or shareholders | | | |
| | Gross income from other sources (Do not net amounts due or paid to other sources | | | |
| | against amounts due or received from them.) | 12 a | | |
| | a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | ıza | | |
| | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| | a Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| • | Note: See the instructions for additional information the organization must report on Schedule O. | 100 | | |
| ı | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans | | | |
| | Enter the amount of reserves on hand | | | |
| 14 a | a Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | X |
| ı | If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation on Schedule O | 14b | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? | 15 | | Х |
| | If 'Yes,' see instructions and file Form 4720, Schedule N. | 1.0 | | v |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If 'Yes,' complete Form 4720, Schedule O. | 16 | | X |

Form 990 (2019) GATEWAY TO L.A., INC. 95-4596980 Page 6 Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI. Section A. Governing Body and Management No Yes 1 a Enter the number of voting members of the governing body at the end of the tax year. If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. **b** Enter the number of voting members included on line 1a, above, who are independent..... 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other Χ 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?..... 3 Χ Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?.... Χ 4 X Did the organization become aware during the year of a significant diversion of the organization's assets?.... 5 Χ Did the organization have members or stockholders?..... 6 7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?..... 7 a Χ **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?..... Χ 7 b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: X a The governing body?.... 8 2 **b** Each committee with authority to act on behalf of the governing body?..... 8 b 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses on Schedule O..... 9 Χ Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10 a Did the organization have local chapters, branches, or affiliates?..... Χ 10 a b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?..... Χ b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O Χ 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13...... 12a b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise Χ 12b to conflicts?..... c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Χ Schedule O how this was done 120 13 Did the organization have a written whistleblower policy?..... 13 Χ X **14** Did the organization have a written document retention and destruction policy?..... Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? X a The organization's CEO, Executive Director, or top management official. SEE . SCHEDULE. . O. 15 a **b** Other officers or key employees of the organization..... 15 b X If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a X taxable entity during the year?..... 16 a **b** If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the 16b organization's exempt status with respect to such arrangements?... Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed > NONE Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website Another's website X Upon request Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to 19 the public during the tax year. SEE SCHEDULE O State the name, address, and telephone number of the person who possesses the organization's books and records 6451 WEST CENTURY BLVD. , #121 LOS ANGELES CA 90045 310-216-7328

Form 990 (2019)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.....

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

BAA

| Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. | | | | | | | | | | | |
|--|--------------------------------|-----------------------------------|-------------------|-----------------------|---------|---------------------------------------|------------------------------------|-----------|-------------------------------------|--|---|
| | | | | | (C) |) | | | | | |
| | (A) Name and title | (B) Average hours | Pos thar is | s both | n an c | ot che unles officer /truste | eck mo ss perso and a ee) | ore on | (D) Reportable compensation from | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other |
| | | tions below dotted line) | Ω | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | (W-2/1099-MISC) | compensation from the organization and related organizations |
| (1) | LAURIE HUGHES | 45 | | | | | | | | | |
| | EXECUTIVE DIREC | 0 | | | Χ | | | | 158,087. | 0. | 0. |
| _(2)_ | GRANT COONLEYCHAIRMAN | 0 - | Х | | | | | | 0. | 0. | 0. |
| (3) | DAVID MERRIT | 0 | | | | | | | | | |
| | TREASURER | 0 | | | Χ | | | | 0. | 0. | 0. |
| (4) | MICHAEL D'AMODIO | 0 | | | | | | | | | |
| | SECRETARY | 0 | | | Χ | | | | 0. | 0. | 0. |
| _(5)_ | CHARLES BASSETT VICE PRESIDENT | 0_0 | | | Х | | | | 0. | 0. | 0. |
| (6) | | | | | | | | | | | |
| (7) | | | | | | | | | | | |
| _(8)_ | | | | | | | | | | | |
| (9) | | | | | | | | | | | |
| (10) | | | | | | | | | | | |
| (11) | | | | | | | | | | | |
| (12) | | | | | | | | | | | |
| (13) | | | | | | | | | | | |
| (14) | | | | | | | | | | | |

TEEA0107L 07/31/19

| Part VII Section A. Officers, Directors, Tr | (B) | ney | | 1 <u>1</u> 1(0 | | es, | anc | a nignest Corr | ipensated Empi | oyees | (cont | inuea) |
|--|--------------------------------|-----------------------------------|----------------------|----------------|--------------|---------------------------------|-------------|--|---|---------|-----------------------|--------|
| | ` ' | | | • | • | than | | (D) | (F) | | (E) | |
| (A) Name and title | Average hours per | box | , unle | ess pe | erson | than is both or/trus | n an | (D) Reportable | (E) Reportable | Estim | (F) ated am | nount |
| | week (list any | | _ | | | | | compensation from the organization (W-2/1099-MISC) | compensation from related organizations (W-2/1099-MISC) | compe | of other | from |
| | hours for | Individual or director | stitut | Officer | ey en | ghesi nploy | Former | (W-2/1099-WIGG) | (W-2/1099-WII3C) | an | rganiza d relate | ed . |
| | related organiza - tions | ctor tr | onal | _ | Key employee | ee moo 1 | ۲ | | | org | anizatio | 1115 |
| | below dotted | Individual trustee or director | nstitutional trustee | | ee | Highest compensated employee | | | | | | |
| | line) | | 99 | | | ated | | | | | | |
| (15) | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| (16) | | | | | | | | | | | | |
| (17) | | | | | | | | | | | | |
| | | • | | | | | | | | | | |
| (18) | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| (19) | | | | | | | | | | | | |
| (20) | | | | | | | | | | | | |
| | 1 | • | | | | | | | | | | |
| (21) | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| (22) | | | | | | | | | | | | |
| (23) | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| (24) | | | | | | | | | | | | |
| (25) | | | | | | | | | | | | |
| (25) | | | | | | | | | | | | |
| 1 b Subtotal | ! | | | | | | > | 158,087. | 0. | | | 0. |
| c Total from continuation sheets to Part VII, Secti | | | | | | | > | 0. | 0. | | | 0. |
| d Total (add lines 1b and 1c) | | | | | | | ▶ | 158,087. | 0. | | | 0. |
| 2 Total number of individuals (including but not limited from the organization ► 1 | i to triose i | istea | abov | ve) \ | WHO | recei | veu | more than \$100,00 | o or reportable comp | ensalio | 1 | |
| | | | | | | | | | | | Yes | No |
| 3 Did the organization list any former officer, direct | tor, truste | e, ke | ey ei | mplo | oyee | e, or | high | nest compensated | employee | | | |
| on line 1a? If 'Yes,' complete Schedule J for suc | ch individu | ıal | | • • • • | | | | | | . 3 | | X |
| 4 For any individual listed on line 1a, is the sum o the organization and related organizations great | f reportab | le co | mpe | ensa If '\ | tion | and | oth | er compensation | from | | | |
| such individual | | | | | | | | | | . 4 | X | |
| 5 Did any person listed on line 1a receive or accrufor services rendered to the organization? If 'Ye. | e comper | nsatio | n fr | om Jule | any | unre | late | ed organization or | individual | 5 | | Х |
| Section B. Independent Contractors | s, compre | | 21100 | iuic | 3 10 | 7 540 | .,, p | <u> </u> | | . • | | Λ |
| 1 Complete this table for your five highest comper compensation from the organization. Report comper | sated ind | epen | dent | t coi | ntrac | ctors | tha | t received more the | nan \$100,000 of | | | |
| | | uic c | aicii | uui . | ycai | Criun | ilg v | (B) | | (| C) | |
| (A) Name and business add | ress | | | | | | | Description (| of services | Compe | ńsatio | on |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 2 Total number of independent contractors (including | | ited to | o tho | se I | isted | abo | ve) | who received more | than | | | |
| \$100,000 of compensation from the organization | • 0 | | | | | | | | | | | |

| | | Check if Schedule O contains a response or note to any | y line in this Part V | III | | |
|--|-----------------------|--|-----------------------------|---|--|--|
| | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512-514 |
| Contributions, Gifts, Grants and Other Similar Amounts | b c d e f | Federated campaigns | | | | |
| <u>ဗ</u> | h | Total. Add lines 1a-1f | | | | |
| nue | 2 - | Business Code | 1 055 040 | 1 055 040 | | |
| eve | 2a b | THE DESIGNATION OF THE PROPERTY OF THE PROPERT | 1,055,243. | 1,055,243. | | |
| e B | C | | | | | |
| ervi | d | | | | | |
| Program Service Revenue | e | | | | | |
| grai | f | All other program service revenue | | | | |
| Pro | g | Total. Add lines 2a-2f ▶ | 1,055,243. | | | |
| | 3 | Investment income (including dividends, interest, and | | | | |
| | _ | other similar amounts) | 3,394. | 3,394. | | |
| | 4 5 | Income from investment of tax-exempt bond proceeds▶ Royalties▶ | | | | |
| | 5 | (i) Real (ii) Personal | | | | |
| | 6 a | Gross rents 6a | | | | |
| | b | Less: rental expenses 6b | | | | |
| | С | Rental income or (loss) 6c | | | | |
| | d | Net rental income or (loss) | | | | |
| | 7 a | Gross amount from (i) Securities (ii) Other | | | | |
| | | sales of assets other than inventory 7a | | | | |
| | b | Less: cost or other basis | | | | |
| | | and sales expenses 7b | | | | |
| | | Gain or (loss) | | | | |
| | | , , , | | | | |
| ιue | 8 a | Gross income from fundraising events (not including \$ | | | | |
| Vel | | of contributions reported on line 1c). | | | | |
| Re | | See Part IV, line 18 | | | | |
| Other Revenu | | Less: direct expenses 8b | | | | |
| ð | С | Net income or (loss) from fundraising events ▶ | | | | |
| | 9 a | Gross income from gaming activities. See Part IV, line 19 | | | | |
| | | See Part IV, line 19 | | | | |
| | | Net income or (loss) from gaming activities | | | | |
| | | | | | | |
| | ıva | Gross sales of inventory, less returns and allowances | | | | |
| | b | Less: cost of goods sold 10b | | | | |
| | С | Net income or (loss) from sales of inventory▶ | | | | |
| S | | Business Code | | | | |
| Miscellaneous Revenue | 11 a b c d | | | | | |
| lar en | b | | | | | |
| Re | ч С | All other revenue | | | | |
| Σ Σ | | Total. Add lines 11a-11d | | | | |
| | | Total revenue. See instructions. | 1.058.637 | 1,058,637. | 0. | 0. |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| Do i | Check if Schedule O contains a renot include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
|----------|--|--------------------|------------------------------|-------------------------------------|--------------------------|
| 1 | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 | | СХРСПЗСЗ | general expenses | скрепаса |
| 2 | Grants and other assistance to domestic individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, trustees, and key employees | 158,087. | 0. | 158,087. | 0. |
| 6 | Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | 0. | 0. | 0. | 0. |
| 7 | Other salaries and wages | 272,778. | 272,778. | 0. | • |
| 8 | Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | 212,110. | 212,110. | | |
| 9 | Other employee benefits | | | | |
| 10 | Payroll taxes | 29,949. | 29,949. | | |
| 11 | Fees for services (nonemployees): | ., | , | | |
| a | Management | | | | |
| ŀ | Legal | 13,335. | | 13,335. | |
| (| : Accounting | 15,375. | | 15,375. | |
| | Lobbying | 20,0.0. | | 20/0101 | |
| • | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, column | EU 202 | EU 202 | | |
| 12 | (A) amount, list line 11g expenses on Schedule 0.) Advertising and promotion | 50,383. 3,434. | 50,383. 3,434. | | |
| 13 | Office expenses | 11,687. | 3,434. | 11,687. | |
| 14 | Information technology | 11,007. | | 11,007. | |
| 15 | Royalties. | | | | |
| 16 | Occupancy | 66,207. | | 66,207. | |
| 17 | Travel | 00,207. | | 00,207. | |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials. | | | | |
| | Conferences, conventions, and meetings | | | | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 1,970. | | 1,970. | |
| 23 24 | Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | 64,850. | | 64,850. | |
| ā | AMBASSADOR PROGRAM | 117,711. | 117,711. | | |
| | KEEP IT CLEAN PROGRAM | 95,132. | 95,132. | | |
| | EVENTS | 74,383. | 74,383. | | |
| | AMBASSADOR RENTALS | 22,464. | 22,464. | | |
| | All other expenses | 53,667. | 35,815. | 17,852. | |
| 25 | Total functional expenses. Add lines 1 through 24e | 1,051,412. | 702,049. | 349,363. | 0. |
| 26 | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► ☐ if following SOP 98-2 (ASC 958-720) | | | | |

| | | Check if Schedule O contains a response or note to any line in this Part X | <u></u> | <u></u> . | <u></u> |
|----------------------------|----|---|--------------------------|-----------|---------------------------|
| | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash — non-interest-bearing. | 30,653. | 1 | 67,792. |
| | 2 | Savings and temporary cash investments. | | 2 | |
| | 3 | Pledges and grants receivable, net | | 3 | |
| | 4 | Accounts receivable, net | 27,538. | 4 | 19,786. |
| | 5 | Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons | | 5 | |
| | 6 | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) | | 6 | |
| | 7 | Notes and loans receivable, net. | | 7 | |
| Ø | 8 | Inventories for sale or use. | | 8 | |
| Assets | 9 | Prepaid expenses and deferred charges. | 15,292. | 9 | 5,975. |
| As | _ | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D | 13,232. | | 3,313. |
| | | Less: accumulated depreciation | | 10 c | |
| | 11 | Investments – publicly traded securities. | | 11 | |
| | 12 | Investments – other securities. See Part IV, line 11 | | 12 | |
| | 13 | Investments – program-related. See Part IV, line 11 | | 13 | |
| | 14 | Intangible assets. | 52,076. | 14 | 44,778. |
| | 15 | Other assets. See Part IV, line 11 | 5,437. | 15 | 5,437. |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 33) | 130,996. | 16 | 143,768. |
| | 17 | Accounts payable and accrued expenses | 23,614. | 17 | 29,163. |
| | 18 | Grants payable | · | 18 | • |
| | 19 | Deferred revenue | | 19 | |
| | 20 | Tax-exempt bond liabilities | | 20 | |
| ies | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| Liabilities | 22 | Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons | | 22 | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D. | | 25 | |
| | 26 | Total liabilities. Add lines 17 through 25 | 23,614. | 26 | 29,163. |
| ces | | Organizations that follow FASB ASC 958, check here ► X and complete lines 27, 28, 32, and 33. | | | |
| lan | 27 | Net assets without donor restrictions | 107,382. | 27 | 114,605. |
| Ва | 28 | Net assets with donor restrictions | = 0 : / 0 0 = 0 | 28 | ===, |
| Net Assets or Fund Balance | | Organizations that do not follow FASB ASC 958, check here ► and complete lines 29 through 33. | | | |
| ō | 29 | Capital stock or trust principal, or current funds | | 29 | |
| sts | 30 | Paid-in or capital surplus, or land, building, or equipment fund | | 30 | |
| SSE | 31 | Retained earnings, endowment, accumulated income, or other funds | | 31 | |
| t A | 32 | Total net assets or fund balances | 107,382. | 32 | 114,605. |
| Ne | 33 | Total liabilities and net assets/fund balances. | 130,996. | 33 | 143,768. |
| _ | | | 100,000. | | 110,700. |

| Pa | rt XI Reconciliation of Net Assets | | | | _ |
|-----|---|--------|------|-------|--------|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | . X |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 1,0 | 58,6 | i37. |
| 2 | Total expenses (must equal Part IX, column (A), line 25). | 2 | 1,0 | 51,4 | 12. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | 7,2 | 225. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 4 | 1 | 07,3 | 382. |
| 5 | Net unrealized gains (losses) on investments. | 5 | | | |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain on Schedule O). SEE SCHEDULE 0 | 9 | | | -2. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) | 10 | 1 | 14,6 | |
| Pa | rt XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | |
| | Sheek if Octional Octional a response of note to any line in this rare Air. | | | Yes | |
| 1 | Accounting method used to prepare the Form 990: X Cash Accrual Other | | | 163 | 140 |
| | If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O. | | | | |
| 2 | a Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | Х |
| | If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewe separate basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis | d on a | | | |
| | b Were the organization's financial statements audited by an independent accountant? | | 2b | | Χ |
| | If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separa basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis | te | | | |
| | c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? | | 2c | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O. | | | | |
| 3 | a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? | | За | | Х |
| | b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits | | 3b | | |
| BAA | TEEA0112L 01/21/20 | | Form | 990 (| (2019) |

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered 'Yes' on Form 990, Part IV, line 23.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

GATEWAY TO L.A., INC.

Employer identification number
95-4596980

| rar | ti Questions Regarding Compensation | | | | |
|-----|---|---|-----|-----|----|
| | <u> </u> | | | Yes | No |
| 1 a | Check the appropriate box(es) if the organization provided any of the VII, Section A, line 1a. Complete Part III to provide any relevant | ne following to or for a person listed on Form 990, Part nt information regarding these items. | | | |
| | First-class or charter travel | Housing allowance or residence for personal use | | | |
| | Travel for companions | Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments | Health or social club dues or initiation fees | | | |
| | Discretionary spending account | Personal services (such as maid, chauffeur, chef) | | | |
| | If you of the bound on the form the short of slid the conveniention follows | | | | |
| b | If any of the boxes on line 1a are checked, did the organization folloreimbursement or provision of all of the expenses described all | | 1 b | | |
| 2 | Did the organization require substantiation prior to reimbursing | g or allowing expenses incurred by all directors. | | | |
| _ | trustees, and officers, including the CEO/Executive Director, re | | 2 | Χ | |
| 3 | Indicate which, if any, of the following the organization used to esta Executive Director. Check all that apply. Do not check any box establish compensation of the CEO/Executive Director, but exp | ablish the compensation of the organization's CEO/ tes for methods used by a related organization to plain in Part III. | | | |
| | Compensation committee | Written employment contract | | | |
| | Independent compensation consultant | Compensation survey or study | | | |
| | Form 990 of other organizations | X Approval by the board or compensation committee | | | |
| | | | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Sorganization or a related organization: | Section A, line 1a, with respect to the filing | | | |
| | Receive a severance payment or change-of-control payment? | | 4 a | | Χ |
| b | Participate in, or receive payment from, a supplemental nonqu | ualified retirement plan? | 4 b | | Χ |
| С | Participate in, or receive payment from, an equity-based comp | - | 4 c | | X |
| | If 'Yes' to any of lines 4a-c, list the persons and provide the ap | oplicable amounts for each item in Part III. | | | |
| | Out | word complete lines E O | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations | | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the contingent on the revenues of: | e organization pay or accrue any compensation | | | |
| а | The organization? | | 5 a | | |
| b | Any related organization? | | 5 b | | |
| | If 'Yes' on line 5a or 5b, describe in Part III. | | | | |
| | For persons listed on Form 990, Part VII, Section A, line 1a, did the contingent on the net earnings of: | | | | |
| | The organization? | | 6 a | | |
| b | Any related organization? | | 6 b | | |
| | If 'Yes' on line 6a or 6b, describe in Part III. | | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, d payments not described on lines 5 and 6? If 'Yes,' describe in | id the organization provide any nonfixed Part III | 7 | | |
| 8 | Were any amounts reported on Form 990, Part VII, paid or acc | crued pursuant to a contract that was subject | | | |
| | to the initial contract exception described in Regulations section If 'Yes,' describe in Part III | on 53.4958-4(a)(3)? | 8 | | |
| • | If 'Yes' on line 8, did the organization also follow the rebuttable pre | | | | |
| 9 | If 'Yes' on line 8, did the organization also follow the reputtable pre- section 53 4958-6(c)? | Sumption procedure described in Regulations | 9 | | |

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2019

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| - | (B) Breakdown | of W-2 and/or 1099-MI | SC compensation | (C) Detinent | (E) Companyation | | | |
|--------------------|---------------|--------------------------|-------------------------------------|---|---|--------------------------------|-----------------|---|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | | (F) Compensation in column (B) reported as deferred on prior Form 990 |
| LAURIE HUGHES | (i) | 158,087. | 0. | 0. | 0. | 0. | <u>158,087.</u> | 0. |
| 1 EXECUTIVE DIREC | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | L | | L | | L |] |
| 2 | (ii) | | | | | | | |
| | (i) | | <u> </u> | | L | | L | |
| 3 | (ii) | | | | | | | |
| | (i) | | L | | L | | L |] |
| 4 | (ii) | | | | | | | |
| | (i) | | L | | L | | L |] |
| 5 | (ii) | | | | | | | |
| | (i) | | L | | L | | L |] |
| 6 | (ii) | | | | | | | |
| | (i) | | L | | L | | L |] |
| 7 | (ii) | | | | | | | |
| | (i) | | <u> </u> | | L | | L | |
| 8 | (ii) | | | | | | | |
| | (i) | | <u> </u> | | L | | L | |
| 9 | (ii) | | | | | | | |
| | (i) | | <u> </u> | | L | | L | |
| 10 | (ii) | | | | | | | |
| | (i) | | <u> </u> | | L | | L | |
| 11 | (ii) | | | | | | | |
| | (i) | | <u> </u> | | L | | L | |
| 12 | (ii) | | | | | | | |
| | (i) | | L | | L | | L |] |
| 13 | (ii) | | | | | | | |
| | (i) | | <u> </u> | | L | | L | |
| 14 | (ii) | | | | | | | |
| | (i) | | <u> </u> | | L | | L | |
| 15 | (ii) | | | | | | | |
| | (i) | | L | | | | L | |
| 16 | (ii) | | | | | | | |
| DAA | | _ | TEE \(\dagger{1} \) 1 0 2 1 2 1 1 | 0 | · | _ | C - I I- I | L/Forms 000\ 2010 |

BAA

TEEA4102L 8/2/19

Schedule J (Form 990) 2019

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE 0 (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2019

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

► Go to www.irs.gov/Form990 for the latest information.

Employer identification number

95-4596980

GATEWAY TO L.A., INC

FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES DESCRIPTION

ONE OF GATEWAY TO L.A.B

FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS

NO REVIEW WAS OR WILL BE CONDUCTED.

FORM 990, PART VI, LINE 15A - COMPENSATION REVIEW & APPROVAL PROCESS - CEO & TOP MANAGEMENT

EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS ANNUALLY REVIEWS THE PERFORMANCE OF THE EXECUTIVE DIRECTOR AND OBTAINS COMPENSATION COMPARISONS FROM OTHER LIKE ORGANIZATIONS.

FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE

NO OTHER DOCUMENTS AVAILABLE TO THE PUBLIC.

FORM 990. PART XI. LINE 9 OTHER CHANGES IN NET ASSETS OR FUND BALANCES

| BALANCE CORRECTION | \$ -2. |
|--------------------|-----------|
| TOTAL | \$ -2. |

Voucher at bottom of page.

DO NOT MAIL A PAPER COPY OF THE CORPORATE OR EXEMPT ORGANIZATION TAX RETURN WITH THE PAYMENT VOUCHER.

If the amount of payment is zero, do not mail this voucher.

WHERE TO FILE:

Using black or blue ink, make check or money order payable to the "Franchise Tax Board." Write the corporation number, FEIN, CA SOS file number and "2019 FTB 3586" on the check or money order. Detach voucher below. Enclose, but **do not** staple, payment with voucher and mail to:

FRANCHISE TAX BOARD PO BOX 942857 SACRAMENTO CA 94257-0531

Make all checks or money orders payable in U.S. dollars and drawn against a U.S. financial institution.

WHEN TO FILE: Corporations — File and Pay by the 15th day of the 4th month following the close of the taxable year.

S corporations — File and Pay by the 15th day of the 3rd month following the close of the taxable year.

Exempt organizations — File and Pay by the 15th day of the 5th month following the close of the taxable year.

When the due date falls on a weekend or holiday, the deadline to file and pay without penalty is extended to the next business day.

ONLINE SERVICES:

Corporations can make payments online using Web Pay for Businesses. Corporations can make an immediate payment or schedule payments up to a year in advance. Go to **ftb.ca.gov/pay** for more information.

| - | uired to pay electronically, see | | DUE, DO NOT MAIL | THIS VOUCHER | ₹ | DET | FACH HERE |
|--|----------------------------------|----------------------|------------------|--------------|---------|------|-----------|
| | Payment Vol | | | | | | RNIA FORM |
| 2019 | and Exempt | Organizatio | ns e-filed | Returns | | 3386 | (e-file) |
| 1903852 TYB 01-01- GATEWAY TO | | -4596980 12-31-19 | 00000000 | 0000 | 19 | FORM | 3 |
| GATEWAY TO 5901 W CENT LOS ANGELES | | 90045 | STE | 100 | | | |
| 310-216-732 | 28 | | AM | OUNT OF | PAYMENT | | 10. |

059 6181196 CACA1201L 11/15/19 FTB 3586 2019

CACA1112L 12/13/19

2019 California Exempt Organization Annual Information Return

FORM

199

| Calendar Ye | ear 2019 or fisc | al year beginning (mm/dd/ | уууу) | | , and ending (r | mm/dd/yyyy) | | | |
|---|---|---|---------------------|--------------------------|---|--|--------------|-----------------------------|-------------------|
| | ganization name | 3 3 (***) | | | 3 (| | С | California corporation nu | ımber |
| GATEWAY | Y TO L.A. | , TNC. | | | | | 1 | L903852 | |
| Additional info | rmation. See instru | uctions. | | | | | | EIN | |
| | | | | | | | | 95-4596980 | |
| | (suite or room) | | | | | | Р | MB no. | |
| 5901 W | . CENTURY | BLVD #100 | | | Ī | State | 7 | ip code | |
| LOS ANO | GELES | | | | | CA | | 90045 | |
| Foreign country | | | | | | Foreign province/state/county | | oreign postal code | |
| | | | | | | | | | |
| B Amended C IRC Secti D Final Info | Return | st | ● Yes | X No X No X No organized | organization enga See instructions . K Is the organizatio | R&TC Section 23701d, has the aged in political activities? | | _ | No N/A X No |
| Enter date Check acc X F Federal re 4 0th | e: (mm/dd/yyyy) counting method: Cash 2 A eturn filed? 1 • ner 990 series | | 3 ● □Sch | | nonmember source L If organization is R&TC Section 23: exception, check | e gross receipts from ces | er y? | ● | X No |
| H Is this or | | oup exemption | <u> </u> | X No | taxable income? . O Is the organizatio | on under audit by the IRS or h | nas the | ● | X No |
| | ted to the FTB? S | any changes to its guidelines ee instructions | | X No | P Is federal Form 1 Date filed with IR | 023/1024 pending? | | | No |
| Part I | Complete Pa | rt I unless not required to | o file this form | . See Ge | neral Information | B and C. | | | |
| | 1 Gross s | ales or receipts from other | er sources. Fro | m Side 2 | 2, Part II, line 8 | • | 1 | 3 | ,394. |
| | 2 Gross d | lues and assessments fro | om members ar | nd affilia | tes | • | 2 | 1,055 | ,243. |
| Receipts and | 3 Gross o | ontributions, gifts, grants | , and similar a | mounts i | eceived | • | 3 | | |
| Revenues | 4 Total gr | oss receipts for filing req | uirement test. | Add line | 1 through line 3. | | | | |
| | This lin | e must be completed. If | the result is les | s than \$ | 50,000, s <u>ee Gene</u> | ral Information B • | 4 | 1,058 | , 637. |
| | _ | goods sold | | | | | | | |
| | 6 Cost or | other basis, and sales ex | xpenses of ass | ets sold. | ● 6 | | | | |
| | 7 Total co | osts. Add line 5 and line 6 | â | | | | 7 | | |
| | - | oss income. Subtract line | | | | | 8 | 1,058 | , 637. |
| Expenses | 9 Total ex | penses and disbursemer | nts. From Side | 2, Part I | I, line 18 | • | 9 | 1,051 | • |
| | 10 Excess | of receipts over expense | s and disburse | ments. S | Subtract line 9 fror | n line 8 ● | 10 | 7 | <u>,225.</u> |
| | | ayments | | | | • | 11 | | |
| | | . See General Informatio | | | | | 12 | | |
| | 1 | nts balance. If line 11 is r | | | | | 13 | | |
| Filing | 14 Use tax | balance. If line 12 is mo | re than line 11 | , subtrac | t line 11 from line | 12 • | 14 | | |
| Fee | 15 Filing fe | ee \$10 or \$25. See Gene | ral Information | F | | | 15 | | 10. |
| | 16 Penaltie | es and Interest. See Gen | eral Information | ۱ J | | | 16 | | |
| | 17 Balance | due. Add line 12, line 15, and li | ne 16. Then subtrac | t line 11 f | om the result | • | 17 | | 10. |
| Cian | | of perjury, I declare that I have examplete. Declaration of preparer (oth | | | | | t of my | knowledge and belief, | |
| Sign Here | | olete. Declaration of preparer (oth | | based on a itle | all information of which p | Date | | Telephone | |
| | Signature of officer | |] | EXECU' | TIVE DIREC | | 3 | 310-216-732 | .8 |
| • | Preparer's ▶ | | - | | Date | Check if self- | ¬ [' | PTIN | |
| Paid . | signature I | RICHARD W. MOON, | | | | employed | | 200237772 | |
| Preparer's Use Only | Firm's name RICHARD MOON & ADDOCTATED ACCOUNTANCE CORE. | | | | | | | Firm's FEIN | |
| , | self-employed) | or yours, if elf-employed) 5777 WEST CENTURY BLVD, SUITE 1580 | | | | | | 51-0451057 | |
| | and address | LOS ANGELES, | CA 90045 | | | | | ■ Telephone | |
| | Most the ETE |) diaguage this water | the preserve ! | 2011-2 -1 | 0.402 Can im-t 1 | 000 | | 310-484-080 | |
| | iviay the FTE | 3 discuss this return with | the preparer st | iown ab | ove? See instructi | ONS | • | X Yes | No |

GATEWAY TO L.A., INC.

Part || Organizations with gross receipts of more than \$50,000 and private foundations

| Comparison of gross receipts - complete Part || or furnish substitute information

| | | regai | aless of amount of gross receipts – | – complete P | art II or turnisi | 1 SUDS | titute information | • | | | |
|-------------|----------|---------|---|--------------|-------------------|--------|----------------------|-------------------------|---------|--------|------------|
| | | 1 | Gross sales or receipts from all | business ac | tivities. See i | nstruc | tions | | , 1 | | |
| | | 2 | Interest | | | | | | 2 | | 3,394. |
| | | 3 | Dividends | | | | | | 3 | | • |
| Rece | | 4 | Gross rents | | | | | | , 4 | | |
| Othe | r | 5 | Gross royalties | | | | | | 5 | | |
| Sour | ces | 6 | Gross amount received from sale | | | | | | | | |
| | | 7 | Other income. Attach schedule. | | | | | | | | |
| | | 8 | Total gross sales or receipts from other s | | | | | | | | 3,394. |
| | | 9 | Contributions, gifts, grants, and similar a | | - | | - | | | | |
| | | 10 | Disbursements to or for member | | | | | | | | |
| | | 11 | Compensation of officers, direct | | | | | | | | 158,087. |
| | | 12 | Other salaries and wages | | | | | | | | 272,778. |
| Expe | nses | 13 | Interest | | | | | | | _ | 2,2,,,,,, |
| and Disb | | 14 | Taxes | | | | | | | _ | 29,949. |
| ment | | 15 | Rents | | | | | _ | | | 66,207. |
| | | 16 | Depreciation and depletion (See | | | | | | | - | 00/207. |
| | | 17 | Other Expenses and Disburseme | | | | | | | _ | 524,391. |
| | | 18 | Total expenses and disbursements. Add I | | | | | | 18 | | 1,051,412. |
| Sch | edule | | Balance Sheet | | Seginning of t | | | | | xable | |
| | | ; L | Balance Sheet | (a | | ахаы | (b) | (c) | u Oi ta | ixabic | (d) |
| Asse 1 | | | | (4 | 4) | | 30,653. | (c) | | • | 67,792. |
| 2 | | | receivable | | | | 27,538. | | | • | 19,786. |
| 3 | | | eivable | | | | 21,330. | | | • | 13,700. |
| 4 | | | | | | | | | | • | |
| 5 | | | tate government obligations | | | | | | | • | |
| 6 | | | n other bonds | | | | | | | • | |
| 7 | | | n stock | | | | | | | • | |
| 8 | Mortga | de loar | 18 | | | | | | | • | |
| 9 | | | nents. Attach schedule | | | | | | | • | |
| 10 a | Deprec | iable a | ssets | | | | | | | | |
| | • | | ated depreciation | | | | | | | | |
| | | | | | | | | | | • | |
| 12 | | | Attach schedule STM 3 | | | | 72,805. | | | • | 56,190. |
| 13 | | | | | | | 130,996. | | | | 143,768. |
| | | | et worth | | | | 200,5501 | | | | 2107,000 |
| 14 | | | able | | | | 23,614. | | | • | 29,163. |
| | | | , gifts, or grants payable | | | | 20,011. | | | • | 23,100. |
| 16 | | | tes payable | | | | | | | • | |
| 17 | | | yable | | | | | | | • | |
| 18 | • | • • | es. Attach schedule | | | | | | | | |
| 19 | | | or principal fund | | | | 107,382. | | | • | 114,605. |
| 20 | | | oital surplus. Attach reconciliation | | | | 107,302. | | | • | 114,005. |
| 21 | | | ings or income fund | | | | | | | • | |
| 22 | | | es and net worth | | | | 130,996. | | | | 143,768. |
| Sch | edule | : M- | Reconciliation of income per Do not complete this schedule i | | | | 1 | s less than \$50,000 |) | | · |
| 1 | Net inc | ome n | er books | | 7,225. | 7 | | books this year not inc | | | |
| | | | ne tax | | ,,223. | ┪′ | | h schedule | | • | |
| | | | ital losses over capital gains | • | | 8 | Deductions in this r | | | | |
| | | | ecorded on books this year. | | | i - | against book income | - | | | |
| | | | ıle |) | | | | | | • | |
| 5 | Expense | es reco | orded on books this year not deducted | | | 9 | Total. Add line 7 an | d line 8 | | | |
| | - | | Attach schedule | | | 10 | Net income per | | | | |
| 6 | Total. A | Add Iin | e 1 through line 5 | | 7,225. | | Subtract line 9 | from line 6 | | | 7,225. |
| _ | | _ | | | | | | | | | |

3652194 Page 2 Form 199 2019 059 CACA1112L 12/13/19

IF PAID ELECTRONICALLY: DO NOT FILE THIS FORM

WHERE TO FILE: Using black or blue ink, make check or money order payable to the "Franchise Tax Board." Write the California corporation number, FEIN, or CA SOS file number and "2019 FTB 3539" on the check or money order. Detach form below. Enclose, but **do not** staple, the

payment with the form and mail to:

FRANCHISE TAX BOARD PO BOX 942857 SACRAMENTO CA 94257-0531

Make all checks or money orders payable in U.S. dollars and drawn against a U.S. financial institution.

WHEN TO FILE: Calendar year C corporations — File and Pay by April 15, 2020 Calendar year S corporations — File and Pay by March 16, 2020

Calendar year exempt organizations - File and Pay by May 15, 2020

Employees' trust and IRA - File and Pay by April 15, 2020

Fiscal year filers - See instructions

When the due date falls on a weekend or holiday, the deadline to file and pay without penalty is extended to the next business day.

ONLINE SERVICES: Make payments online using Web Pay for Businesses. Corporations

or exempt organizations can make an immediate payment or schedule payments up to a year in advance. Go to ftb.ca.gov/pay

for more information.

____ IF NO PAYMENT IS DUE, DO NOT MAIL THIS FORM ____ _ DETACH HERE _ _ _ **CAUTION:** You may be required to pay electronically, see instructions.

TAXABLE YEAR Payment for Automatic Extension for Corporations and Exempt Organizations 2019

CALIFORNIA FORM

3539 (CORP

1903852 95-4596980 00000000000 19 FORM GATE

TYE 12-31-2019 01-01-2019

GATEWAY TO LA INC GATEWAY TO LA INC

5901 W CENTURY BLVD STE 100

LOS ANGELES CA 90045

310-216-7328

AMOUNT OF PAYMENT 10.

CACZ0401L 12/14/19 FTB 3539 2019 059 6141196

CALIFORNIA STATEMENTS

PAGE 1

GATEWAY TO L.A., INC.

95-4596980

STATEMENT 1 FORM 199, PART II, LINE 11 COMPENSATION OF OFFICERS, DIRECTORS, TRUSTEES AND KEY EMPLOYEES

CURRENT OFFICERS:

| NAME AND ADDRESS | TITLE AND AVERAGE HOURS PER WEEK DEVOTED | | CONTRI- BUTION TO EBP & DC | EXPENSE ACCOUNT/ OTHER |
|---|--|-------------|----------------------------------|------------------------------|
| GRANT COONLEY 9841 AIRPORT BLVD., STE. 100 LOS ANGELES, CA 90045 | CHAIRMAN 0 | \$ 0. | \$ 0. | \$ 0. |
| DAVID MERRIT 9841 AIRPORT BLVD., STE. 100 LOS ANGELES, CA 90045 | TREASURER 0 | 0. | 0. | 0. |
| MICHAEL D'AMODIO 9841 AIRPORT BLVD., STE. 100 LOS ANGELES, CA 90045 | SECRETARY 0 | 0. | 0. | 0. |
| CHARLES BASSETT 9841 AIRPORT BLVD., STE. 100 LOS ANGELES, CA 90045 | VICE PRESIDENT 0 | 0. | 0. | 0. |
| LAURIE HUGHES 9841 AIRPORT BLVD., STE. 100 LOS ANGELES, CA 90045 | EXECUTIVE DIREC 45.00 | 158,087. | 0. | 0. |
| | TOTAL | \$ 158,087. | \$ 0. | \$ 0. |

STATEMENT 2 FORM 199, PART II, LINE 17 OTHER EXPENSES

| OTHER FEES |
|--|
| MISC EXPENSES 2,745. OFFICE EXPENSES 11,687. |
| |
| PAYROLL SERVICES. 3,603. POSTAGE AND SHIPPING. 142. |
| PRINTING AND PUBLICATIONS 14,745. RECYCLING PROGRAM 2,118. |
| WEBSITE MANAGEMENT 6,720. TOTAL \$ 524,391. |

| 2019 | CALIFORNIA STATEMENTS | PAGE 2 |
|---|----------------------------|---|
| | GATEWAY TO L.A., INC. | 95-459698 |
| STATEMENT 3 FORM 199, SCHEDU OTHER ASSETS | ILE L, LINE 12 | |
| NET INTANGIBLE A PREPAID EXPENSES | SSETS AND DEFERRED CHARGES | 5,437. 44,778. 5,975. FOTAL \$ 56,190. |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

| 059 | | |
|--|--|--|
| Date Accepted | DO NOT MAIL | THIS FORM TO THE FTE |
| TAXABLE YEAR California e-file Return Au | thorization for | FORM |
| 2019 Exempt Organizations | | 8453-EO |
| Exempt Organization name | | Identifying number |
| GATEWAY TO L.A., INC. | | 95-4596980 |
| Part I Electronic Return Information (whole dollars only) | | |
| 1 Total gross receipts (Form 199, line 4) | | |
| 2 Total gross income (Form 199, line 8) | | |
| 3 Total expenses and disbursements (Form 199, Line 9) | | 3 1,051,412 |
| Part II Settle Your Account Electronically for Taxabl | le Year 2019 | |
| 4 Electronic funds withdrawal 4a Amount | 4b Withdrawal date (mm/dd/yy | уу) |
| Part III Banking Information (Have you verified the exempt | organization's banking information?) | |
| 5 Routing number | | |
| 6 Account number | 7 Type of account: Checking | Savings |
| Part IV Declaration of Officer | | |
| I authorize the exempt organization's account to be settled as design withdrawal for the amount listed on line 4a. | nated in Part II. If I check Part II, Box 4, I au | thorize an electronic funds |
| Under penalties of perjury, I declare that I am an officer of the above exer return originator (ERO), transmitter, or intermediate service provider corresponding lines of the exempt organization's 2019 California electroganization's return is true, correct, and complete. If the exempt organization Tax Board (FTB) does not receive full and timely payment of the exercite for the fee liability and all applicable interest and penalties. I authorist statements be transmitted to the FTB by the ERO, transmitter, or intermed return or refund is delayed, I authorize the FTB to disclose to the E | r and the amounts in Part I above agree with actronic return. To the best of my knowledge ation is filing a balance due return, I understand empt organization's fee liability, the exempt cize the exempt organization return and accordiate service provider. If the processing of the e | the amounts on the and belief, the exempt that if the Franchise organization will remain liable appanying schedules and exempt organization's |
| • | > | |
| Sign Here Signature of officer | Date EXECUTIVE DIREC | |
| Tiele olyman of order | Dute Title | |
| Part V Declaration of Electronic Return Originator (E | ERO) and Paid Preparer. See instruction | ns. |
| I declare that I have reviewed the above exempt organization's return the best of my knowledge. (If I am only an intermediate service provorganization's return. I declare, however, that form FTB 8453-EO accomplicer's signature on form FTB 8453-EO before transmitting this return forms and information that I will file with the FTB, and I have followed Authorized e-file Providers. I will keep form FTB 8453-EO on file for exempt organization return is filed, whichever is later, and I will make a counder penalties of perjury, I declare that I have examined the above statements, and to the best of my knowledge and belief, they are true of which I have knowledge. | wider, I understand that I am not responsible curately reflects the data on the return.) I have urn to the FTB; I have provided the organizated all other requirements described in FTB Potential four years from the due date of the return or copy available to the FTB upon request. If I am a exempt organization's return and accompanication's return accompanication and accompanication accompanication and accompanication accompanic | for reviewing the exempt ve obtained the organization ion officer with a copy of all ub. 1345, 2019 Handbook for four years from the date the lso the paid preparer, ying schedules and |

Date ERO's PTIN Check if also paid preparer Check if self-employed ► RICHARD W. MOON, CPA P00237772 **ERO** RICHARD MOON & ASSOCIATES ACCOUNTANCY CORP Firm's FEIN Must Firm's name (or yours if self-employed) and address 5777 WEST CENTURY BLVD, **SUITE 1580** 51-0451057 Sign ZIP code 90045 LOS ANGELES CA

Under penalties of perjury, I declare that I have examined the above organization's return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. I make this declaration based on all information of which I have knowledge.

| are true, correct, and | I complete. I make thi | is declaration based on all information of which I have knowledg | e. | | | |
|--------------------------|--------------------------------|--|----|------------------------|------------|----------------------|
| Paid | Paid preparer's signature | | | Check if self-employed | | Paid preparer's PTIN |
| Preparer Must Sign | Firm's name (or yours if self- | | | | Firm's FEI | N |
| | employed) and address | | | | ZIP code | |

For Privacy Notice, get FTB 1131 ENG/SP.

FTB 8453-EO 2019